



To Whom it May Concern:

On behalf of the University of Northwestern, Ohio, I would like to offer a letter of recommendation for MSI Utilities for the work that was executed with our energy agreements at UNOH. MSI provided highly competitive rates from several suppliers for both our electricity and gas services. The recommended supplier that we chose ensured that UNOH was locked in at a considerably lower rate than we previously had, saving over \$150,000 over the life of the 36-month agreement.

MSI was also instrumental in facilitating a large energy efficiency project for the university. MSI and their partners put a turnkey energy efficiency facility solution into play which included lighting upgrades, HVAC, and domestic water solutions. This project cashflows outside of our balance sheet, allowing UNOH to utilize our budget toward major deferred maintenance challenges and areas for campus improvement.

I recommend Ray and the team at MSI Utilities in full confidence to assist in all capacities of energy management. We are beyond satisfied with the results of all work and creativity utilized in financing and approach to help UNOH become a more sustainable and efficient University.

Sincerely,

A handwritten signature in blue ink, appearing to read "J. Bronder", is written over a faint, circular blue stamp.

Mr. James Bronder
UNOH Controller
1441 N. Cable Rd.
Lima, Ohio 45805